

Initial project information

FAQ: Where are your projects listed? Where are your projects advertised?

www.maricopa.edu/vendors for Purchasing. Facilities Planning and Development's web site, at <http://www.dist.maricopa.edu/facilitiesplanning> also has a link to Purchasing's listing.

We also advertise for both design and construction services for our projects in the Mesa and Tempe Tribune newspapers and the following other sources: FW Dodge, (CMD) Construction Market Data, BIDNET, (APTAN) Arizona Procurement Technical Assistance Network, The Center for National American Indian Enterprise Development, Arizona Hispanic Chamber of Commerce, Greater Phoenix Chamber of Commerce.

FAQ: How do I get on a bid or proposal list?

The quickest and easiest way is to go to the Purchasing Department's website and download the Vendor Registration Form (it is in Adobe Acrobat format) and print it. Fill it out and fax it back to us at the number shown on the form.

FAQ: What are the rules for contacting folks on campus regarding projects? Regarding selection of firms?

There is a unique selection committee formed for each project. In most cases, these are not formed until shortly before the selection process begins, so that we cannot provide any names at this point that will be able to help you. Many times, the college president or Vice President of Administration are not on a selection committee nor would they know a lot of details or critical items for any particular project at this point in the program.

*All questions should be sent to the Facilities Planning project manager or Purchasing Department buyer listed in the RFP. No other contact with college staff should be made. The only exception is the college contact provided to arrange for tours of the project site. The project manager will circulate questions and provide responses in the form of an addenda so that all proposers have the benefit of equal knowledge. **Any attempt to directly contact or influence any Maricopa Community Colleges employees or his/her representatives, from the issue of the RFP until final award, or any deviation from this policy or attempt to directly contact or influence any Maricopa Community Colleges employees or his/her representatives, from the issue of an RFP until final award, may result in disqualification of the Respondent.** Any oral communications with MCCD's assigned representative will be considered unofficial and non-binding on MCCD.*

Evaluation and Selection of Consultants and CMAR's

FAQ: How are consultants and Construction Managers at Risk (CMAR) selected? What do you look for in these firms?

Maricopa is a strongly qualifications based selection organization. We try to find the best-qualified firm for each project. "Best qualified" is a combination of the firm's experience, the individuals proposed for the specific project and their related experience, the team's understanding of the project's needs and opportunities, etc. It is more important to us that the

individual has the relevant project experience than that the individual obtained the relevant work experience at the proposing firm, and in general, than having the team have significant prior experience as a combined team. A “firm” having the project experience is not the same if the individuals who had worked on the project are not proposed for our project. The top thing that we generally are looking for is, “what have you done lately that is most like what we want to do, and is that experience in the individuals proposed for our project?”

FAQ: What is the process used in the qualifications based selection?

Our first step internally is to produce an Education Specification, which is a detailed listing and description of the project. This document is about a 75% complete program document. Once this is complete and our Governing Board approves the project and its budget, Requests for Proposals are issued. Generally, we allow three to four weeks for a response. A selection committee made up of the project’s users, college administration and support areas, and a representative from Facilities Planning screens the responses. The Committee screens the responses against a list of both subjective and objective criteria developed uniquely for the project. A short list of three to six top qualified firms is created and invited to participate in an interview. Following interviews, the Committee again ranks the firms, agrees upon whom they feel is the best firm for the project, and makes a recommendation to our Governing Board for award. Facilities Planning and Purchasing will then do our best to reach agreement on fees and scope with this firm. A sample of a typical RFQ screening is at the end of this paper.

FAQ: What do you consider to be examples of “similar work experience”?

Due to increasing instances of exaggerated or excessive claims for experience for personnel proposed for our projects, we feel that a higher standard should be required to claim “related and relevant project experience”. Projects used as examples of “similar, relevant” work experience by an individual will need to meet the following minimum requirements:

- ❖ *The individual must have been assigned at least 33% full time to the project for an entire phase of the work indicated*
- ❖ *The individual must have had a substantive role or experience with the project. Occasional “exposure to”, “support of” or “I put together some details/studies for it” are insufficient to meet this requirement.*

This experience shall be clearly noted if the individuals were employed by other firms while doing the work. The District will spot check claims of experience done at other firms to assure the integrity of this information. Projects used as examples of similar work shall be clearly noted if individuals while employed by other firms did the work. The only projects that should be listed without attribution are those projects actually produced by your firm.

You also need to note projects that were done by other branches of your firm or by personnel who are no longer with your firm or NOT available to work on this project. We prefer to see examples of work done by the people proposed for this project

Improper or misleading credit for projects, in our view, is an adverse reflection on a firm's integrity!

FAQ: What if we don't have project experience in college classrooms? Is there be any chance of our firm being selected for a project?

For each project Request for Proposal, we expect to receive as many as a dozen responses from design teams and a half dozen from construction teams. Typically, some portion of these responding firms will be pretty well qualified on paper to do the project, but there is no guarantee. Each firm has to decide whether they believe that they can be competitive for the selection against other firms that may be responding, and whether you will make the investment to prepare the Request. We will never tell a firm not to respond.

Certainly, having post-secondary education experience in similar projects will make a firm more competitive. Having high school design experience may be sufficient, and having K-8 experience relevant to the specific features of our project is better than not having any education project experience at all. There also are projects that will not be typical classrooms and labs, or that may have relevant experience from private industry project: student unions, gymnasiums, etc. Similar, non-education project experience may make a firm very competitive for these types of projects.

FAQ: Do we have to list all of the consultants that we will use in the RFP or is it all right to indicate that a consultant “will be selected by the College staff” of “will be selected in consultation with the college’s staff” or “to be named”?

We are only able to evaluate the qualifications of your team via the RFP for the initial screening/ranking. If you do not list a particular consultant within the RFP and the College evaluation committee feels that your team lacks expertise or experience in that particular area (and this consultant would be a key asset to the team, such as an acoustical consultant for a theater), that is how your team will be graded. We want to see the entire team at the time of proposal. If you do not make the short list, you will not have the opportunity to propose or select this important team member..

FAQ: Do you have a favorite list of consultants that you use, or that you would like us to use or some that you do not want to use?

We want the prime consultant to propose their own team, using consultants that you know, that you are familiar with, that you may have worked with before, that you are comfortable with. If you are selected, we will let you know if there are any team members that we would like to have a substitution made, and you will be given the chance to make this chance, with no reflection on your own selection.

If your firm is new to the Phoenix area or is considering a joint effort with other local firms, we would be happy to provide a list of firms who have responded (but not necessarily been selected) for past District projects. You are free to contact and evaluate any of these firms and make your own decisions.



FAQ: Do you recommend the use of a big, out-of-town design firm to associate with? Do you recommend the use of a specialty consultant for other areas?

While we don't discourage or prohibit this, we usually don't expect to see an association with a separate design firm. Frankly, there probably isn't enough fee to support this type of arrangement nor do the results often created seem to justify this arrangement and added cost. We are not looking for design awards for our project, though we gladly accept them if they are the result of a well planned, well design project. We feel that local firms generally have adequate design and technical skills for our work, and we should be supporting local industry.

For other specialty consultants, you tell us what you think is required for these projects. You know your team capabilities best. Evaluate them and fill in the weaknesses with whatever consulting help that you think that you need. If you feel that your own firm or a local firm has adequate experience and technical competence in a specialty area, propose them. If you feel that the best specialty individual or firm for this project is based out of town, propose them. We will look at the proposed team's capabilities and experience as a whole when we evaluate the RFP responses.

FAQ: How are contractors selected? Will you be using hard bid? CMAR? Design/Build? Job Order Contracting?

We intend to solicit construction services in a number of ways. We will make a determination whether to use design-bid-build or CMAR on a project-by-project basis, looking at the costs versus the benefits that Maricopa will see under each delivery system and try to select the delivery method that best suits the project, budget and situation.

We will be bidding some of our work. In this case, award is made to the lowest responsible, responsive bidder. Bidding is publicly advertised and is open to everyone who can meet bonding, licensing and any other minimum qualifying criteria.

We may use Construction Manager at Risk for some of our projects, where we determine that the higher cost associated with the CMAR process brings benefit and value to the project. If CMAR is used, the selection process will be a qualification based selection process, similar to that used for design consultants (detailed above).

We don't foresee using design/build for many projects at this time. The process' advantages often don't mesh with the deliberate, slower, multiple-user, all inclusive process found in higher education work, but each project has its own circumstances. If Design/Build is used, it may be a one step, purely qualifications based process, similar to CMAR, or may be a two step, qualifications followed by price, as allowed by statute.

We use Job Order Contracting (JOC) for smaller work at the District, generally using JOC's that have been selected by other public institutions. If you are JOC that is interested in our work and have been selected by another school district, university, city, county or State, send that information to our Purchasing Department so that they can evaluate the cooperative purchasing language used in the original RFP.

FAQ: Are outside architects, engineers or contractors able to participate in the selection process?

By statute, we are required to place a licensed design professional on each selection committee of another design professional or CMAR. Similarly, we are required to place someone from a licensed contracting firm on any selection committee awarding a CMAR contract. Our project managers all are licensed architects and generally have served that role in the past. However, we are open to having outside design professionals join us. We need the help of construction professionals for our CMAR selections. If you are interested and want to see from the inside how a public agency selection process works, please send an e-mail to:

Arlen.Solochek@domail.maricopa.edu

with your name, phone number and indication of interest. You will not be able to participate in a selection committee when your own firm is applying or under consideration. Our selection processes generally will take about four to six hours to review RFP's, another hour or so to rank them with the selection committee, and from half to a full day for interviews and final selection. Further, all of our interviews are open to the public if anyone from your firm wants to see the good, the bad and sometimes the very ugly of what an interview looks like.

FAQ: I'm an <engineer> and would like to do work for Maricopa. Do you have a list of favorite architects that you use? (or, I'm an architect and would like to work for Maricopa. Do you have a list of favorite sub-consultants that you prefer?)

Again, we try to match the best firm for the particular project, with no firm having a particular advantage over any other firm. Generally, firms that have done post-secondary education work will be competitive for our selection process. There are many here in the greater Phoenix and Tucson area, and a number of those probably will end up doing work for the district.

For sub-consultant selection, we like our teams to be marriages of convenience, not shotgun arrangements. We do not suggest a list of preferred sub-consultants, but ask that each lead consultant to select the firms that they feel are best, fill all of the needs for the particular project, firms that they have confidence or experience with, etc. We will let you know during RFP review if there is an objection to any form proposed and ask that you make a substitution, which we will then evaluate as part of the proposed team. You will not be disqualified based upon proposing a sub-consultant who we chose not to work with. Generally, these firms know in advance Maricopa's position on their work.

FAQ: Do firms that have done work for the District before have an advantage in being selected for new work?

Again, we try to match the best firm for the particular project, with no firm having a particular advantage over any other firm. Firms with prior experience- if that experience was positive for both our users and the firm! - may have a slight advantage in that they are more familiar with our selection process and may be more familiar with the campus or personnel on that campus. Each project has a different selection committee and most committee members are doing this for the first time. They generally will not have first hand knowledge or experience with any of the firms competing and thus would not be able to lend any advantage to a firm, but news about poor work spreads like wildfire.

Often, the personnel at a firm change and the people that did the prior work are no longer there. Since we try to match experience and personal chemistry as a priority, this turnover often prevents any automatic favoritism of prior firms.

FAQ: What services do you generally contract for through your consultant team and what do you generally provide directly?

Typically, our consultant team provides all the usual specialty sub-consultant areas: civil, structural, mechanical, electrical engineering; landscape; specialty designers for a particular project, like food service, lab design, library, acoustic, etc. We generally ask the civil engineer for each project to provide the survey work for that particular site. We provide geo-technical and materials testing services, hazardous materials consulting and abatement through firms under direct contract with the District. We occasionally also have direct contracts for test and balance or commissioning services, or may ask the consultant team to provide this. Our audio/visual systems are somewhat standardized and generally are handled through our technology staffs at the colleges, though pathways and interfaces are part of the consultant's work.

FAQ: Do you have standard contracts for design and construction services?

The District has standard contracts for design services, hard bid construction and CMAR. The design contracts are custom written documents for Maricopa. Construction contracts for both hard bid and CMAR are edited versions of standard AIA Owner-Contractor documents. These are effectively set terms and conditions for our projects, with little ability to edit them for a specific firm's objections. We advise firms to review the contracts prior to offering proposals and state any objections within their proposal. Once proposals are submitted, if no objections are found within the proposal, we assume that the offered terms and conditions are reasonable and acceptable to you. Standard draft contracts may be seen on the Facilities Planning web site at www.maricopa.edu/facilitiesplanning under the "For Contractors and Consultants" button. These draft contracts will be modified to reflect the specific services and scopes for each project, but typically the terms and conditions remain as shown.

FAQ: Will you be doing interviews for the projects following a short list?

We reserve the right to select a consultant from the written response to the RFP alone, so make sure that this is a good effort. Except for the really large projects, we try to be respectful of the time and cost a consultant undertakes getting ready for an interview. We generally do three to six interviews for all projects. If we do interviews, we will try to keep it to a minimum of time, and keep it informal. We are NOT looking for the dog and pony show unless we ask for one. We also will want to talk to personnel proposed for the project.

Submittal Information

FAQ: Your RFP's show a page limit on the submittal. What is included in the page limitation and how strict are you?

Our intent with the page limit requirement is to have firms provide sufficient information, but get to the point with concise editing. Our selection committees often have 10-15 submittals to read and rank, and page limitation is a matter of survival as well as fairness. We do not necessarily

count the pages and being a page or so over will not disqualify the submission, unlike some other agencies. We will count each page that has text, graphics or photographs, including resumes (because we don't want ten page resumes per person stacked one after another in the appendix!) and the cover letter. If material is on both sides of the page, we will count that as two pages. We will NOT count the following as pages: front and back cover of the submittal, dividing tabs, table of contents if one is provided, required letters from insurance companies/surety or financial institutions for CMAR's, the A305 Contractor Qualifications form (including a reasonable number of well edited supplemental pages for the Maricopa additions to the standard A305 form), and other required Attachments including the non-collusion affidavit and signature/MBE-WBE page. If you write and edit concisely and get to the point, using good graphics and supporting photographs, the page limitation should be adequate.

FAQ: Will it work against us if we do not respond to this RFP after picking one up or showing interest?

No. The only time something will work against you is if you get a contract and do a miserable job. We want you to evaluate each project and if you have the time and manpower, and if you have the interest, and if you have the ability to do it profitably, please respond. We expect that those who respond are truly interested in the work and prepared and staffed to do the project if selected.

MBE/WBE/Minority Firm Participation in our Contracts

FAQ: The District used to seek MBE/WBE firms as part of their design and construction teams and provide a few extra points in their RFP evaluation. This isn't the RFP's any more. Why?

Proposition 107 was approved by State voters in November, 2010. It amended the Arizona Constitution to ban preferential treatment for, or discrimination against, any individual or group on the basis of race, gender, color, ethnicity or national origin in public employment, education or contracting. The amendment applied to the state government, counties and municipalities, special districts and public schools, universities and community colleges. With this change, the District no longer can provide differential scoring for MBE/WBE firms

FAQ: Does the District have an MBE/WBE/SBE preferences requirement in their contracts? Do have a minimum percentage or number of MBE or WBE consultants that we need to include?

The District does not have any preference requirement for MBE (Minority Business Enterprise) or WBE's (Women-owned Business Enterprises). We encourage the voluntary inclusion of MBE and WBE vendors on design and construction teams. We have no set asides or mandatory percentages inclusions.

FAQ: Do you have a separate qualifying system for MBE/WBE vendors?

No. We accept the certification of any vendor that has been accepted by any other public agency, like the County, State, City of Phoenix, etc.



FAQ: ~~Do we have to include an MBE/WBE on our team?~~

~~No. Again, this is a voluntary program. When evaluating proposals, additional points are given for having MBE/WBE members of the team. However, we select our consultants based upon the best relevant experience and capabilities as the most important factors. An unqualified proposer who is an MBE/WBE would not be awarded a contact over a well-qualified non-MBE/WBE.~~

FAQ: Does “Small Business Enterprise” or “Veteran Owned” business count as WBE/MBE?

Sorry, no. Only minority or women-owned business firms are counted. “DBE”, Disadvantage Business Enterprise, is another name for MBE/DBE qualification.

FAQ: ~~Does having minority team members on an otherwise non-MBE/non-WBE team count?~~

~~Not as much as a full MBE/WBE firm holding a portion of the contract. However, this would be taken into account and we encourage the participation and inclusion of QUALIFIED minority team members in every role and at every level of participation.~~

Miscellaneous Issues

FAQ: Will you hire one design firm and/or one contractor per campus to do all of the projects for that location?

No. We try to provide the best match of consultants and contractors (if CMAR is used) to each project’s specific, individual needs, the personality and chemistry between our user group and the hired firm, etc. While we sometimes group like projects or similar projects that are located next to each other at a site, most projects are stand-alone. A separate selection process is done for each project. It’s possible that the same firm may be selected for more than one project on a campus, but has not occurred very often on past work.

FAQ: In the last bond, you often had supplemental services added to the consultant team called “extended services”. Do you intend to use this again?

“Extended Services” were supplemental services provided by a single consultant team, requested by Maricopa for a specific project, based upon that project’s size, complexity, risk, etc. These services have been provided by third party construction managers, independent estimators, additional design professionals, etc., all as part of a single consultant team, with a single point of responsibility. We have not used independent construction management firms to “police” a project. These services will be requested on new Maricopa work as are needed. Typically, though not exclusively, many of these services are provided as part of a CMAR pre-construction services agreement and would not be part of a consultant’s scope of work if a CMAR will be selected for the project.

FAQ: I'm a sales rep and I'd like to get my product into your specifications. May I, should I, contact you? Does the owner drive the product selection or specifications?

With very few exceptions, our design consultants select the products that go into our projects based upon their professional judgment and what is appropriate and proper for the specific application/situation. You are welcome to visit with Facilities Planning and discuss your product but we will not dictate to a design professional what he or she should use. You also should visit the firms and designers who are most likely to specify your products and familiarize them with your product lines.

FAQ: Will you be using a project manager/program manager?

We will have to supplement our project management staff with additional project managers. We intend to do this through a number of project management or construction management firms selected through a Request for Proposal process. We have not identified a timeframe for this yet.

FAQ: Will the District be using "Green Buildings"/LEED on design and construction? (Leadership in Energy and Environmental Design)

At this time, the District has not adopted a policy requiring LEED ratings or "Green Building" requirements for our projects. Each college has the option of requesting LEED certification for their own project and some have elected to do so, including funding the additional costs. We are strong supporters of sustainable, environmentally responsible design, including many of the ideas and objectives suggested by LEED. We will look at LEED and each project to determine what, if any, LEED concepts may be applicable and practical to adopt for a project. If a project is not LEED certified, the design professional still designs the project provides a basic evaluation of the project to ascertain what level of LEED certification could be obtained. Generally, "Silver" rating is our goal. Areas that we see potential are in energy and water conservation, air quality issues, recycling and refuse reduction. We will not require LEED certified individuals on either our design or construction teams.

*All new construction projects **do** require evaluations for certain solar related issues per State statutes, and are required to be designed to meet ASHRAE 90.1 requirements.*

FAQ: Will we be requiring building commissioning for our construction?

At this time, we do not intend to use a formal commissioning process for our building or building systems unless the project requires LEED certification.

FAQ: Do you have an annual services/on call type contract program?

Maricopa has an annual services/on-call program for consultant services. We solicit proposals from architects, in nearly every engineering and design discipline, geo-technical services, ICBO plan review and construction inspection, etc. We will select from one to eight to ten firms in each area depending upon what we foresee the needs to be in the discipline. Because of the limited size of these purchase orders, annual services projects tend to be smaller maintenance and very small capital projects. Very few, if any, of the bond projects will be done through these contracts (except for areas like geo-technical and materials testing). These contracts are annual contracts, renewable for four years, for a maximum term of five years. These contracts limit purchase orders to \$100,000 per any single project and \$250,000 combined for all projects in any

contract year. We expect to issue a new Request for Proposals for annual services contracts this spring for a new series of contracts beginning July 1, 2006 and lasting through June 30, 2011.

For construction work, Maricopa uses a Job Order Contracting (JOC) option for some of its work. Projects are limited to \$500,000 per project (or as may be limited through the originating cooperative agreement with other public agencies) with no annual total limit.

FAQ: Have you done updated master plans for each campus? If so, where can I see them and what do they show?

Master plans were updated for each campus during the early stages of the bond planning work. These plans are generally physical planning studies of the campuses, and present a plan based upon projected enrollments and needs, without regard to budget. Once budgets were established for each college, a list of projects was created, which usually is less than the total proposal shown in the plan. These master plans are available in the Facilities Planning office and can be viewed by appointment at our offices. Sorry, no copies can be made.

FAQ: Do you have design standards?

We have produced a series of what we call “Guidelines” for general design issues and philosophies, specific instructional area guidelines, and Information Technology guidelines. Standard specifications still are being developed. These Guidelines are requirements within the design team’s contract. These also may be seen on the Facilities Planning web site at www.maricopa.edu/facilitiesplanning under the “For Contractors and Consultants” button.

FAQ: Are you going to purchase any land or buildings from this bond? What will be the process?

Yes, we have identified three general areas all on the western part of our service area that we may purchase, raw, undeveloped land. We intend to do this in the next year or two. In addition, we may purchase much smaller sites located throughout the valley to supplement our existing college locations or to create community college educational centers. We are in the process of identifying real estate representatives to assist us with these acquisitions.

FAQ: Who can I talk to regarding a specific project?

At this time, most of the information available for any specific project is provided in the Bond Program Narrative, Schedule and Descriptions available on the web sites. Not much more has been developed by the colleges, so contacting the colleges will not help much. Please the contact Facilities Planning and Development office with your questions and we’ll see what we can provide.

FAQ: I’d still like to meet with someone to give them a chance to learn more about our firm. Who do we contact for this?

We always are interested in meeting firms and learning more about their potential involvement in our projects. If you would like to schedule an appointment, please send an e-mail to: Arlen.Solocheck@domail.maricopa.edu and someone will contact you to set up a maximum thirty minute introduction or update meeting. These are held at the convenience of the District.

For further questions, please send an e-mail to Arlen Solocheck at



arlen.solocek@domail.maricopa.edu

or visit the Facilities Planning web site at www.maricopa.edu/facilitiesplanning

Sample Consultant Selection Criteria, etc. follow on the next page



Sample Consultant Selection Approach and Criteria from a prior District project

| | Factor | X | Points | Design Consultant | Design Consultant |
|--|----------------------------------|---|---------------|-------------------|-------------------|
| 1. Past experience in similar projects (g.p. classrooms and computer labs) | 7 | x | 0-5 | = _____ | _____ |
| 2. Past experience in higher education computer classroom/lab facilities | 3 | x | 0-5 | = _____ | _____ |
| 3. Qualifications of proposed personnel/consultants team | 10 | x | 0-5 | = _____ | _____ |
| 4. Experience as part of a CM@Risk team | 5 | x | 0-5 | = <u>25</u> | <u>25</u> |
| 5. Method of Approach | 5 | x | 0-5 | = _____ | _____ |
| 6. Availability of personnel/office work load (size of staff) | 5 | x | 0-3 | = <u>10</u> | <u>10</u> |
| 7. Quality of work on previous District projects | 5 | x | from +5 to -5 | = _____ | _____ |
| 8. References | 3 | x | - 5 to + 5 | = _____ | (References will |
| 9. MBE/WBE | 2 | x | 0-5 | = <u>7</u> | <u>2</u> |
| 10. Located outside Phoenix metro area | 1 | x | 0 to - 5 | = <u>0</u> | <u>-1</u> |
| 11. Major/minor project with District w/in last 3 years | 1 | x | 0 to - 5 | = <u>-3</u> | <u>-3</u> |
| TOTAL | <i>total 215 points possible</i> | | | _____ | _____ |
| RANK | | | | _____ | _____ |

AMS:Excel:EIRFPEVLSV.XLS

Sample CMAR Selection Criteria

| Criteria | Factor | X | Points | CMAR | CMAR |
|--|----------------------------------|---|-----------------------------------|----------------|---------------|
| 1. Firm Information, Organization and History | 5 | x | 0-5 | = _____ | _____ |
| 2. Financial Information | 4 | x | 0-5 | _____ | _____ |
| 3. Current and Projected Workload | 5 | x | 0-5 | = _____ | _____ |
| 4. Past experience in similar type projects | 7 | x | 0-5 | = _____ | _____ |
| 5. Manpower plan, experience of key personnel assigned to this Project | 5 | x | 0-7 | = _____ | _____ |
| 6. Approach you might take for a Project like this | 7 | x | 0-5 | = _____ | _____ |
| 7. References | 2 | x | - 5 to + 5 | = _____ | (References |
| | | | <i>insurance rate multiplier:</i> | 0.72- 4 points | 0.9- 4 points |
| 8. Safety Program/Record | 2 | x | 0-5 | = _____ | _____ |
| 9. MBE/WBE | 1 | x | 0-5 | = <u>0</u> | <u>0</u> |
| 10. Located outside Phoenix metro area | 1 | x | 0 to - 5 | = <u>0</u> | <u>0</u> |
| TOTAL | <i>total 190 points possible</i> | | | _____ | _____ |
| RANK | | | | _____ | _____ |



Sample question from A/E Interview:

Acoustic needs will play a key role in making many of the proposed teaching spaces usable. Based on your experience and what you've read in the education specifications, tell us about any specific acoustic issues in two areas: (a) motion picture/television post production "smart "lab and (b) in normal classrooms.

Follow up question: Are you familiar with the new ANSI standard on Classroom Acoustics. If so, what implications does it have for a projects like ours?

Sample question from CMAR Interview:

As compared to college classrooms, performing arts centers are highly specialized buildings, requiring complicated coordination between many special systems and equipment. Tell us about one or two lessons that you've learned about from your previous performing art center experience that will directly apply to this project.